

Startup Fee Concession Checklist

Foreign companies may qualify for India's reduced trademark government fee as a "Startup" by declaration under Rule 2(1)(x) of the Trade Marks Rules, 2017. Use this checklist to confirm eligibility and gather the documents. The accuracy of the declaration is the applicant's responsibility.

Eligibility — every answer must be Yes

- ☐ The applicant is a body corporate: a company, LLP, or partnership (or the equivalent form in its country of incorporation).
- ☐ It was incorporated or registered less than 10 years ago.
- ☐ Its turnover has not exceeded INR 200 crore (about USD 22–24 million) in any financial year since incorporation, converted at Reserve Bank of India reference rates.
- ☐ It was not formed by splitting up or reconstructing a business that already existed.
- ☐ An authorised signatory (director or equivalent officer) is available to sign the declaration.

Documents to send us

1. The signed **Declaration of Startup Eligibility** (our template), printed on your company letterhead.
2. Your **certificate of incorporation or registration**, with a certified English translation if it is not in English.
3. **Turnover evidence**: audited financial statements, or a certificate from your accountant or auditor, covering each financial year since incorporation.

Please note

- The declaration is made by the applicant and the responsibility for it rests with the applicant. The Trade Marks Registry may ask for proof; an incorrect fee category can lead to a deficiency notice and payment of the fee difference.
- Deep-tech startups may qualify for longer and higher limits (20 years, INR 300 crore). Ask us if you think this applies.

If **every answer is Yes**, complete the Declaration of Startup Eligibility template and share the signed pack with your GTC attorney when they request it.